

BRED GROUP ACHIEVED FANTASTIC RESULTS IN 2022, WITH CONSTANT GROWTH IN NBI AND NET INCOME SINCE 2012

IN 2022:

**INCREASE IN NET BANKING INCOME OF +12.4%
TO €1,636.8m**

**GROWTH IN NBI IN COMMERCIAL BANKING FRANCE (+8.3%)
IN THE TRADING DESK (+25.8%) AND THE INTERNATIONAL DIVISION
(+32.9% at constant exchange rates)**

EXCELLENT COST/INCOME RATIO OF 54.1%

GROWTH IN NET INCOME OF +23% TO €507.4m

STRONG GROWTH IN SHAREHOLDERS' EQUITY OF +7.3% TO €6.2bn

VERY GOOD CET1 CAPITAL ADEQUACY RATIO OF 15.7%

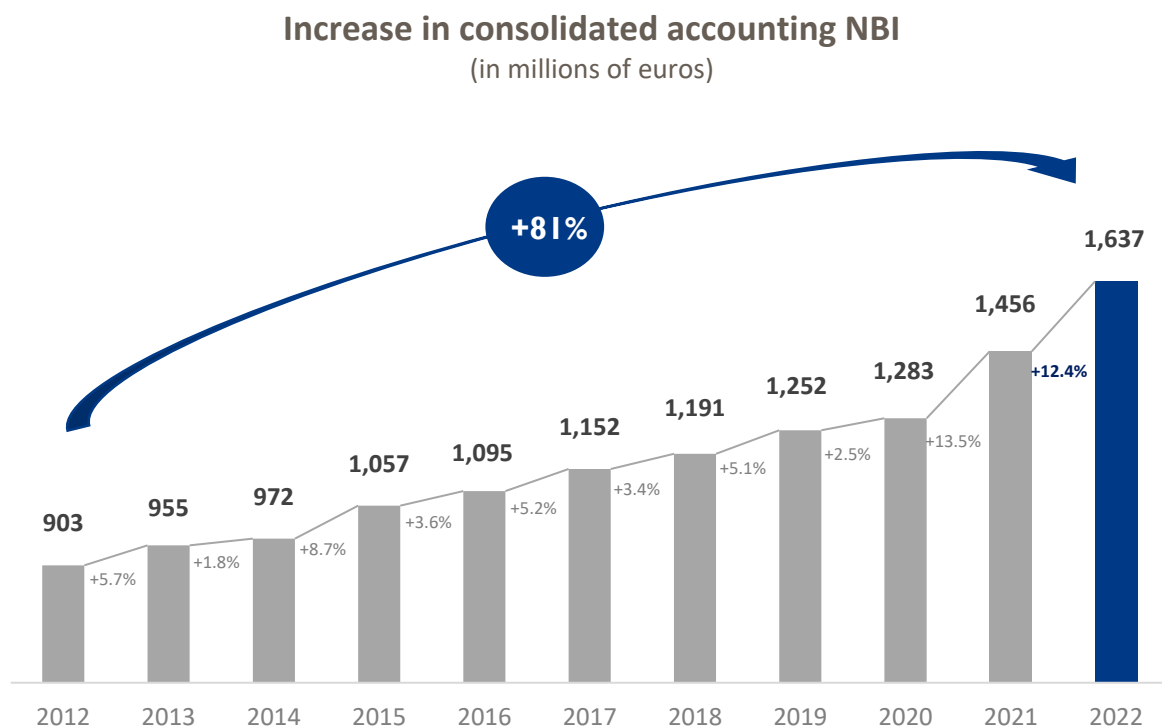


“We end 2022 with results that have been rising consistently for 10 years. This impressive upward trend demonstrates the relevance of our “banking without distance” strategy, which we have constantly strengthened by investing in digital, of course, but also in people, the only lasting way of ensuring the relationship of trust, and providing the high quality attentiveness and expertise expected by our customers, whether they are individuals or companies of any size. We are proud that this philosophy of action, driven by our cooperative values, was recognised by several awards in 2022. BRED Group has all the strengths required to confidently pursue its development in

support of the economy in its regions, both in France and abroad,” says Olivier Klein, Chief Executive Officer of BRED Group.

HISTORIC RESULTS IN 2022 WITH VERY SUSTAINED GROWTH IN NBI FOR THE PAST 10 YEARS

BRED Group posted a sharp increase in net banking income (NBI) (+12.4%) to €1,636.8m.

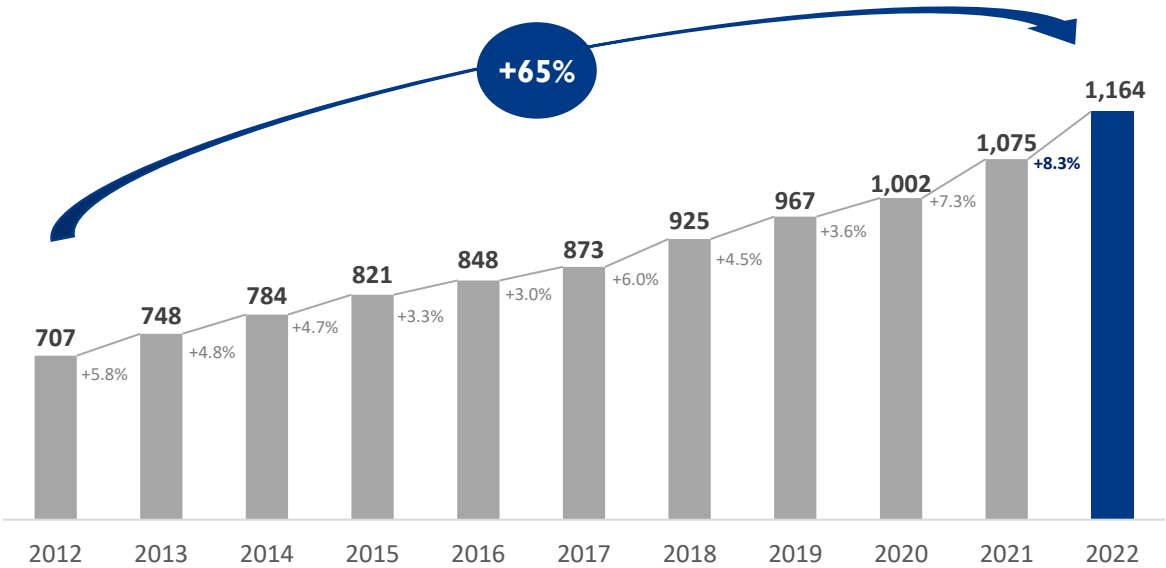


The very strong growth in NBI was driven by all business lines.

Commercial Banking France posted NBI up by 8.3%

Commercial Banking in France (including ALM) posted an **increase in its NBI of +8.3%** and a **continuous cumulative increase of +65% from 2012 to 2022, significantly outperforming the market**. These performances are the result of the “banking without distance” strategy, with its “100% Advisory” branch model, based on a close and high added-value overall relationship with each customer segment and the relevant and complementary development of digital technology. This income growth results from the increase in our interest margin (+5%) and our commissions (+9%), in line with the development of our business across all customer segments. The increase in customer lending (+15%) remained very dynamic over the whole of 2022.

Increase in consolidated NBI of Commercial Banking France
(in millions of euros)



BRED branches, both in mainland France and overseas, saw a sharp increase in outstanding loans (+11%) as well as the number of active customers (+2.8%).

On the corporate market, **the business centres** responded to support companies in their development. As a result, €1,329m was allocated to corporate financing in the Greater Paris region, €282m in Normandy and €678m in our overseas establishments.

The **Corporate Banking** division continued its very dynamic growth, with an increase in customer lending (+11%) as well as deposits held (+17%). It has become one of the leading banks in the credit arrangement market, while retaining a very significant position in large flows.

The Private Banking division : BRED Banque Privée, which relies on its wealth management centres and wealth management activities, saw its financial savings deposits increase significantly in 2022, while the number of its clients grew by +15% year-on-year. In 2022, BRED Banque Privée was also named “**Best Affiliated Private Bank**” in France. It draws on synergies with the business centres, as well as on the business expertise of BRED Group subsidiaries such as Prepar (life insurance), Promepar (asset management), Adaxtra (private equity) and Ingepar.

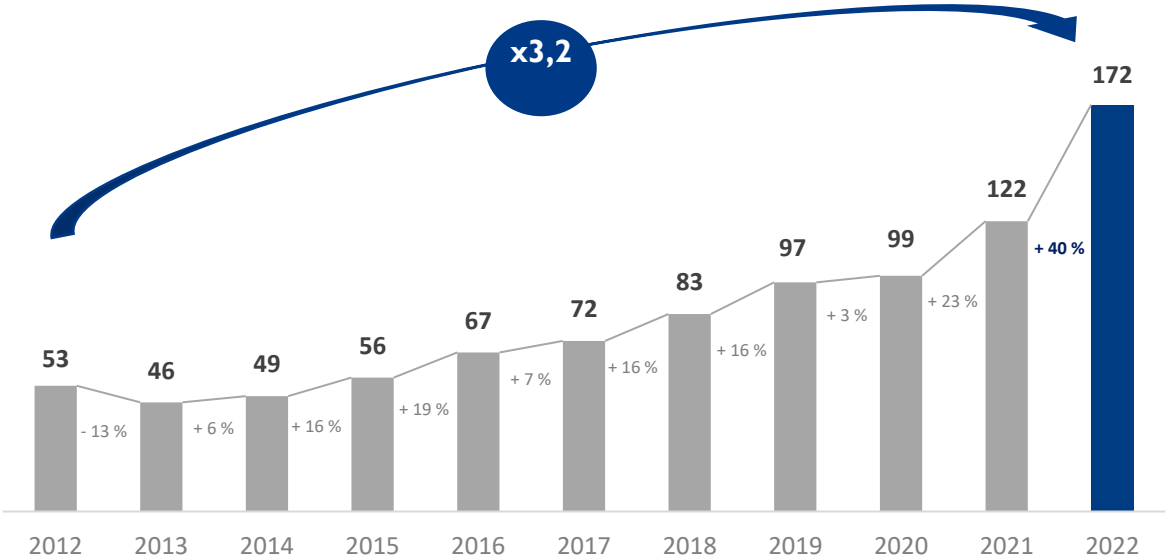
High-quality ESG performance

This growth is combined with a **high quality in ESG** (environment, social, governance) performance by Commercial Banking France (mainland and overseas). **In August 2022, Moody’s ESG Solutions awarded BRED Group a very high sustainability rating of A1.** This A1 sustainability rating reflects BRED’s “advanced” ability and desire to incorporate ESG criteria into its strategy, operations and risk management.

Very good growth in NBI for the International Banking and COM division

International Banking and COM (French overseas collectivities) posted a **+32.9% increase in NBI at constant exchange rates and +40% at current exchange rates**. It benefited from an excellent performance, with strong growth in its commercial banking activities in Southeast Asia, the South Pacific and the Horn of Africa. Its Geneva subsidiary, BIC BRED Suisse, which specialises in international trade financing, is also posted very good results and is pursued its growth by opening a branch in Dubai.

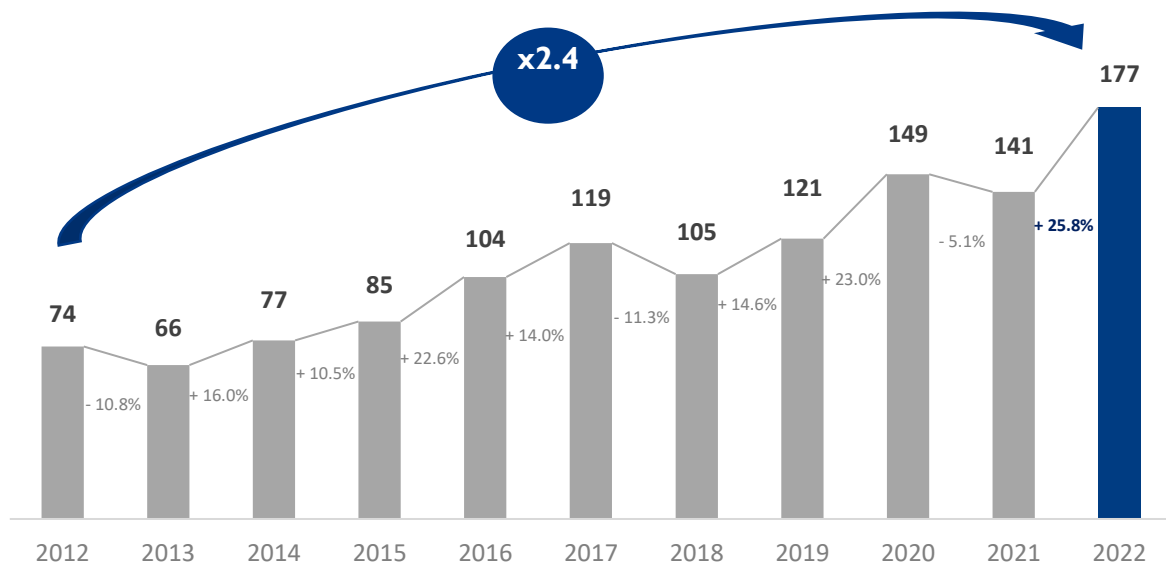
Increase in consolidated NBI for International Banking and COM
(in millions of euros)



The Capital Markets division continued to grow

The trading desk once again capitalised on its expertise to achieve record income in 2022. It contributed 10% to BRED Group’s NBI and was also recognised last December as the **best bank for placing the short-term debt of major European issuers** with global investors via three CMDportal Money Markets Awards.

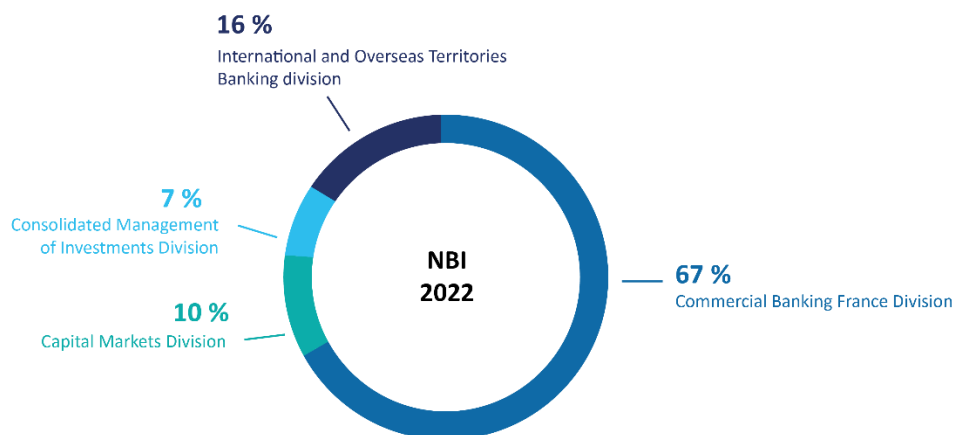
Growth in Trading Desk NBI (in millions of euros)



Another remarkable year for the Consolidated Investment Management division

Following a remarkable year in 2021, the Consolidated Investment Management division was able to renew a very high level of NBI (€122.5m).

Breakdown of NBI by division

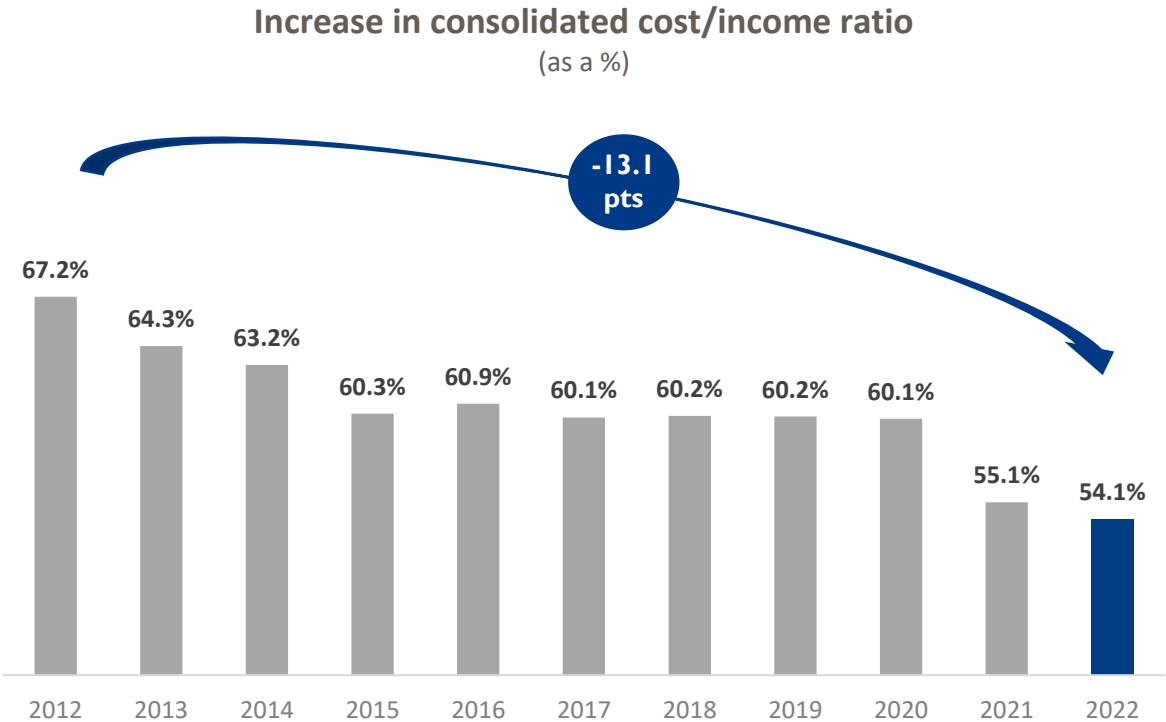


OPERATING EXPENSES SUPPORTING GROWTH

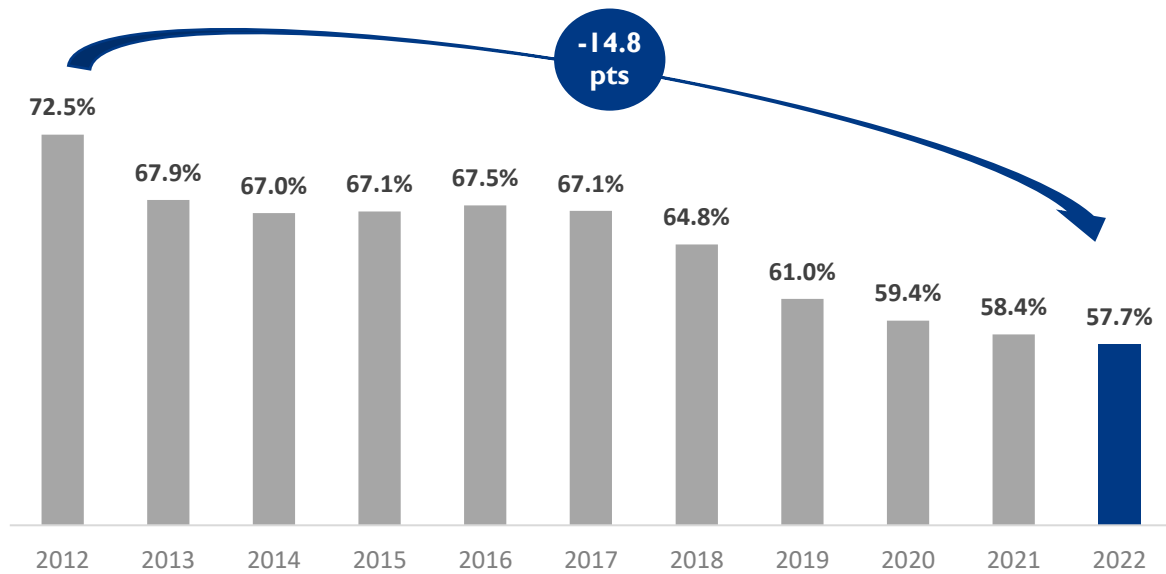
Operating expenses increased by +9.4%, restated for the increase in variable compensation, bolstering the steady growth in results. This reflects the continuous investment effort in information systems and operational efficiency, as well as recruitment and staff training. The strong development of international subsidiaries also contributes to the increase in the Group’s operating expenses. **Total operating expenses increased by +10.4%.**

A SHARP INCREASE IN GROSS OPERATING PROFIT AND AN EXCELLENT COST/INCOME RATIO

Gross operating profit, up +14.9%, benefited from the significant increase in NBI. Down by more than 13.1 points since 2012, **the cost/income ratio stood at 54.1%**, a remarkable level in the French banking sector.



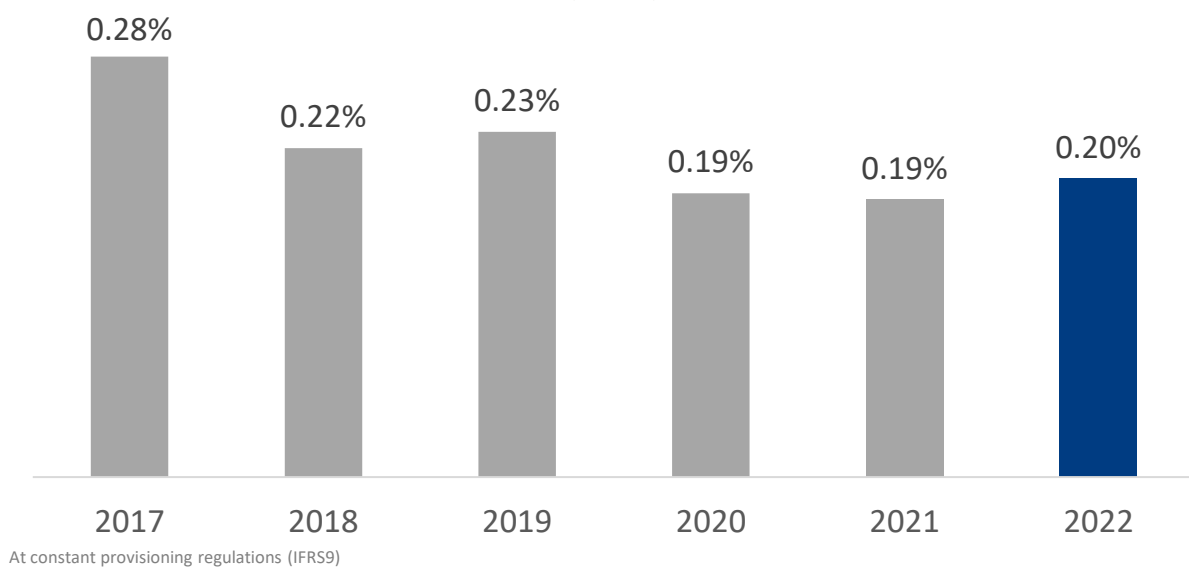
Increase in cost/income ratio of Commercial Banking France (as a %)



DECLINE IN COST OF RISK

The overall cost of risk was €108.3m, down 12.8%, despite a slight increase in defaults at the end of the year. The cost of proven risk on loans remains below its historical level.

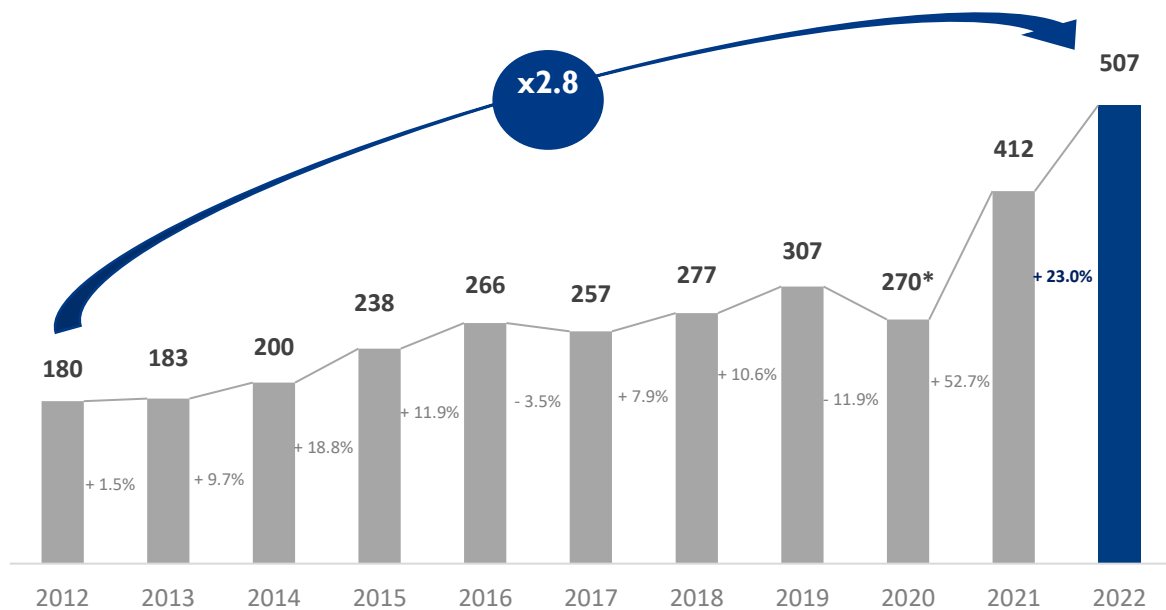
Cost of proven risk on loans (as a %)



RECORD BRED GROUP SHARE OF NET PROFIT

BRED Group share of net profit reached a new record at €507.4m – up +23.0%. This has increased by a factor of 2.8 in the past 10 years.

Growth in consolidated net accounting income (in millions of euros)



*The decline in 2020 is due to prudent provisioning of cost of risk potentially caused by the pandemic.

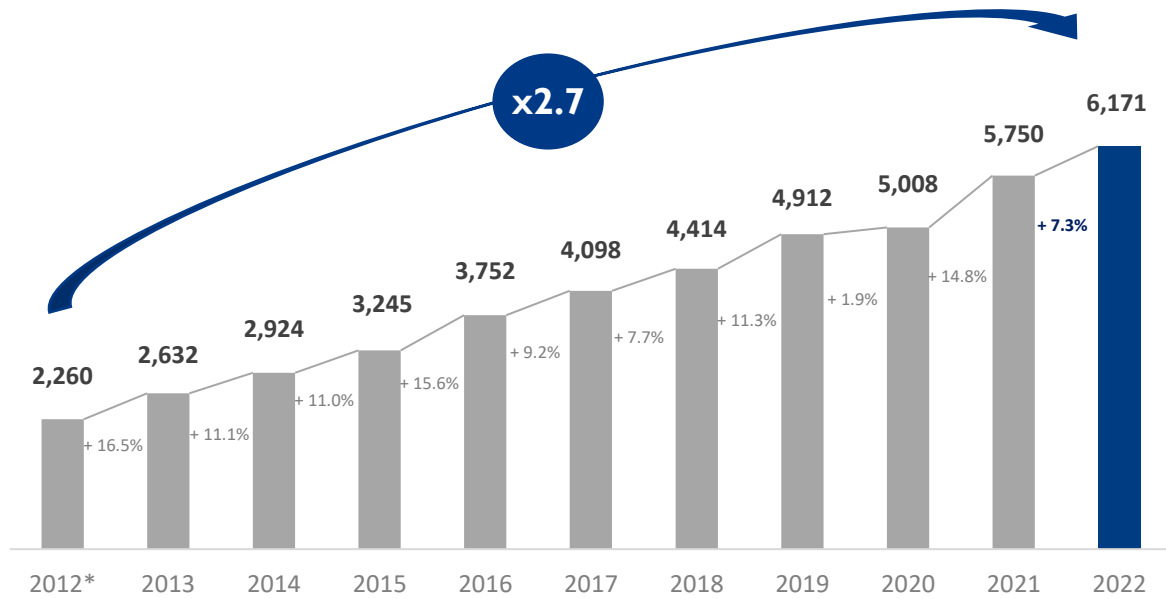
A VERY SOLID CAPITAL ADEQUACY AND LIQUIDITY RATIO

Book value of capital amounts totalled **€6.2bn**, up 7.3% year on year thanks to an excellent net income figure and to a capital increase of €186m. BRED Group's shareholders' equity has therefore **increased by a factor of 2.7 in 10 years**.

The **CET1** capital adequacy ratio stands at a good level of **15.73%** and the overall ratio at **15.82%**.

The **LCR** liquidity ratio was **119%** at 31 December 2022, for a regulatory minimum requirement of 100%. BRED's **NSFR** (Net Stable Funding Ratio) stood at **105%** at 31 December 2022 for a regulatory minimum requirement of 100%.

Increase in BRED Group's capital at book value (in millions of euros)



*Proforma: restatement of CCIs



**BRED Capital Markets division best in class for
facilitating the short term debt issuance of
large European Institutions among
International Investors**



* Catégorie «Banque Privée affiliée à une banque multi-activités».

**"BRED Banque Privée"
Best Private Bank in France**



Sustainability Rating

MOODY'S | ESG Solutions

**Moody's ESG Solutions « Sustainability Rating »
of very high level : A1**

BRED consolidated income statement

Figures in €m

	2021	2022	Change
NET BANKING INCOME	1,456.1	1,636.8	+12.4%
TOTAL EXPENSES	-802.9	-886.2	+10.4%
GROSS OPERATING PROFIT	653.2	750.7	+14.9%
Operating ratio	55.1%	54.1%	-1 pt
COST OF RISK	-124.1	-108.3	-12.8%
OPERATING PROFIT	529.0	642.4	+21.4%
Share of companies accounted for under the equity method	26.9	26.1	-3.1%
Gains or losses on other assets and change in value of goodwill	0.7	1.1	+57.7%
PRE-TAX PROFIT ON ORDINARY ACTIVITIES	556.7	669.6	+20.3%
Income tax	-142.3	-152.7	+7.4%
NET INCOME	414.4	516.9	+24.7%
Minority interests	-2.0	-9.4	x 4.8
NET INCOME ATTRIBUTABLE TO GROUP	412.4	507.4	+23.0%

About BRED

BRED is a cooperative Banque Populaire, a member of BPCE Group, supported by more than 200,000 members, €6.2bn in shareholders' equity, and 6,300 employees – including 30% outside France and in the French Overseas Collectivities. It operates in the Greater Paris region, Normandy and in the French Overseas Departments, as well as in Southeast Asia, the South Pacific, the Horn of Africa, Switzerland and Dubai, via its commercial banking subsidiaries.

As a community bank with strong ties in local areas, it has a network of 475 business sites in France. It maintains a long-term relationship with 1.3 million customers.

BRED Banque Populaire operates in various activity sectors: retail banking, corporate banking for large-cap companies and institutional investors, wealth management, international banking, trading, asset management, insurance, international trade financing.

In 2022, BRED reported consolidated NBI of €1.64bn, up 12.4%, and its net income stood at €507.4m, up 23.0%.

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